



Commercial Bulletin

for Rail and Underground suppliers

October 2015

News

Mike Brown MVO has been appointed as the [new Transport Commissioner](#) following an international recruitment process.



A huge thanks to those of you who took the time to complete this year's **TfL Voice of the Supplier survey**. More than 70 per cent of suppliers across TfL who were invited to take part responded.

Initial results show that there has been an improvement in satisfaction levels.

We are still in the process of analysing the data and specific feedback. We hope to share more with you over the next couple of months.



[Tunnelling at Bond Street](#) has reached a



Opportunities for the next generation

September saw a record number of apprentices and graduates start work at TfL. A total of 156 people joined the 17 [apprenticeship schemes](#) in areas including engineering, project management and, for the first time this year, HR. Of the 168 [graduates](#), there were 30 per cent more women compared with 2014.

So far this year, TfL's Supplier Skills Team (SST) has supported our suppliers to help create 183 apprenticeships, bringing the total to more than 4,500 since 2009. The SST works in partnership with our supply chain, whether through the Strategic Labour Needs and Training contract requirements

milestone following the breakthrough from the expanded Tube station into the new Crossrail station. Well done to the teams involved in making this happen and putting us in a great position for the next phase of works.

Diary date - Nick Brown, Managing Director for London Underground (LU) and London Rail, will host a meet the buyer event in the Midlands on 16 October. The event is aimed at suppliers based in the area. If you would like to attend, please [email us](#) for more information.

Future opportunities

As part of the procurement phase of the Pan TfL Facilities Management category, the team issued a series of OJEU/PQQ notices on the 5 August for the new fire, electrical and mechanical, security and reception, and cleaning work bundles.

The closing date for submissions was the 25 September. The team received more than 80 responses across the range of activities and is now working with others to evaluate the responses.

The Invitation to Tender (ITT) for the lighting frameworks is due to be published at the end of October 2015.

To date, 54 lighting manufacturers, including several organisations yet to win contracts with TfL, have responded with completed pre-qualification questionnaires. This will provide TfL with a stable and reliable supply of quality energy efficient lighting products.

or through a Supplier Relationship Management approach, to address skills shortages in the transport industry and provide training and employment opportunities in the sector. To find out more about the programme and the support the SST can offer, please email supplierskills@tfl.gov.uk.

Introducing

Philip Patterson is Head of Procurement for LU Commercial Operations. He has been with LU for a year, following a career in Procurement in a number of industries across both private and public sector. Previous roles have seen Philip lead teams to support delivery of large scale multi-disciplinary works, as well as delivering change programmes and improving Procurement services in business.

Martin Faulkner is Head of Commercial for the Jubilee, Northern and Piccadilly lines. He began his career at Balfour Beatty in 1984 as a graduate and worked on a number of large civil engineering projects within the UK. In 2003 he moved into rail and became head of commercial for Balfour Beatty rail projects. In 2011 he joined Amey and was seconded to Tube Lines as part of the Amey management team before joining LU.

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