Safety, Accessibility and Sustainability Panel



Date: 10 March 2016

Item: TfL Customer Information Strategy

This paper will be considered in public

1 Summary

- 1.1 This paper updates the Safety, Accessibility and Sustainability Panel on TfL's Customer Information Strategy (CIS), particularly its action plans to improve the flow and consistency of real time information. A presentation will be given at the meeting and copies of the associated slides are attached as Appendix 1.
- 1.2 A separate paper on the agenda provides further information on the new information products we are working on to help better manage travel demand.

2 Recommendation

2.1 The Panel is asked to note this paper and the presentation.

3 Background

3.1 Providing customers and users with accurate and timely information before and during journeys is a core element of our CIS. The information that TfL provides to customers and users is an opportunity to improve customer satisfaction and resolve some of the most frustrating issues that customers face.

Our customers

- 3.2 Customers and users want personalised information relevant to their own individual journeys. Customers like to be put in control of their journeys and reassured about the status of their journey, including receiving notifications about disruptions.
- 3.3 The way in which customers and users consume information has changed radically with the take up of mobile devices and the production of new products and services such as apps, which are powered by TfL data
- 3.4 Demographics also shape customer needs and expectations:
 - Younger vs. Older;
 - Inner vs. Outer London:
 - Londoner vs. Visitor; and
 - Those with accessibility needs.

Channels of communication

3.5 Some communication channels are controlled by TfL, such as its website and email service, whilst others, such as apps and social media, are not. TfL's job is to provide consistent, high quality information across all these channels by being the trusted source of the data via our control rooms and feeds.

4 Action plan

4.1 As part of TfL's continuous improvements, customers and users want a more consistent approach across all information channels.

Service information consistent with network performance

- 4.2 TfL assesses line status performance based on the whole network performance, i.e. "There is a good service on all lines". However in reality, it could mean that due to localised incidents, customers can experience delays, while the network as a whole is performing well.
- 4.3 This can be resolved by providing more localised information to customers via London Underground's Network Operations team. They will inform local station staff and TfL's Twitter teams of any local disruptions so they can update customers in real time via announcements and dot matrix boards and via Twitter feeds for each line.

Smart watch trial

- 4.4 It is essential that employees on the ground have access to the latest information in real time. A key part of London Underground's modernisation programme has been to make sure they are equipped with iPhones and other devices with the latest apps.
- 4.5 TfL is trialling a new process of delivering localised disruption information from CentreComm direct to bus station staff, using smart watches. Victoria and Stratford Interchange hubs have been selected as trial sites.

Consistency across digital information/signage

- 4.6 TfL is implementing a new digital standard to improve consistency across digital channels. This will ensure that the organisation is able to accommodate technological advances in hardware and software.
- 4.7 The standard has been trialled on TfL Rail's 'Wonderwall' digital information screen at Manor Park and will be introduced across TfL Rail's entire eastern section as soon as the station upgrade work has been completed.
- 4.8 The actual and potential growth of the network also requires a redesign of the information presented on the Rainbow Boards.

5 Next Steps

5.1 These improvements are part of TfL's continuous programme of improving customer information.

List of appendices to this report:

Appendix 1 – Customer Information Strategy slides

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Appendix 1

TfL Customer Information Strategy

Keeping up with rising expectations and demands





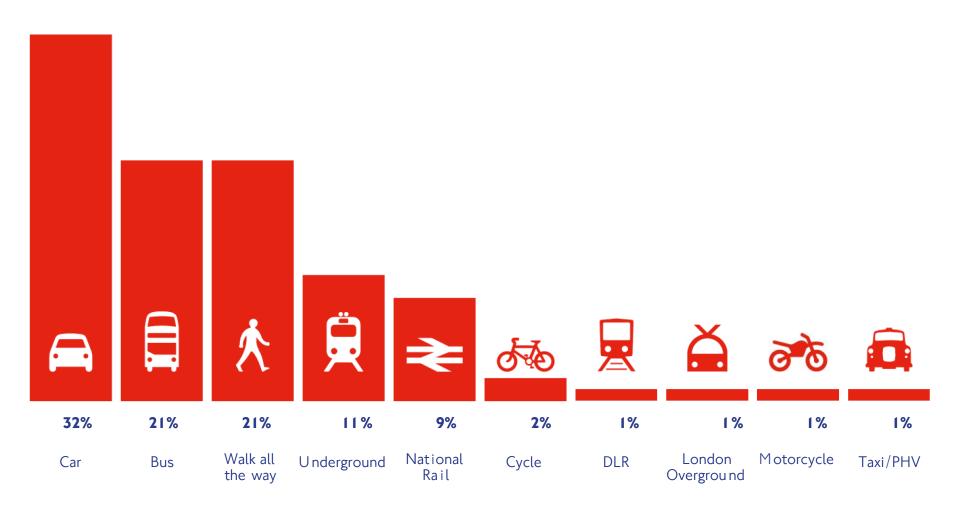
Our Customers





Our customers and the journeys they make





Our Customers



Need for change

- London is growing faster than any other European city. Current population of 8.6 million today will become nine million by 2018, and is on track to be more than 10 million in the 2030s
- By 2030 there will be 2.1 million extra public transport trips every day on top of the 30 million trips a day undertaken now
- Potential for expansion of TfL run services through rail devolution. Creating a London Suburban
 Metro network for a more joined-up rail network with more frequent services increased capacity and better customer service
- Phasing out of our revenue grant over the next three years means ever increasing cost pressures. Over the next five years this is a £3 billion difference circa 7% of our total income
- Technology is continuing to change how, when and in what format customers use information to help them plan and manage their journeys. With this changing context, customers' expectations, needs and demands have been raised
- We need to get smarter in helping our customers make the most out of our network by giving them the right information at the right time
- We conducted a review of customers' current and future needs and expectations to create a framework and vision for our long term Customer Information Strategy

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Our Customers



Business question

How should we develop and improve our customer information in order to improve customer satisfaction and keep up with customer expectations?

1. TfL Touchpoints research July 2015, conducted by 2CV

Customer Information Landscape





Customer Information Landscape



TfL and transport information is ever-present in customers' lives

30 million journeys every day



Following news and traffic updates



Asking a member of staff for the best route



Looking at digital displays and seeing service status or journey routes



Planning your journey via app, website, SMS or Social Media



Talking with colleagues and finding out about delays



Reading the Metro and printed notification and finding out about closures

Needs to shift to a seamless and 'always on' strategy.

What customers want





- Customers feel we have improved in communicating with them proactively and transparently
- · We need to improve consistency and support customers when things go wrong



EXPERIENCE

- Customers feel supported and information has improved, but still experience inconsistency
- Customers are kept up to date but can experience delays with no communication or explanation



VALUE

- When customers feel they receive good information and see improvements to information, they believe they receive fair value for their fares
- But when it goes wrong we do not do enough to compensate them (either emotionally, in terms of support or monetary)



PROGRESS and INNOVATION

- Customers feel TfL has demonstrated progress with technology
- But some feel frustrated that 'pockets of brilliance' are not consistently implemented
- TfL website is considered much improved, but some have difficulty finding content / links / information

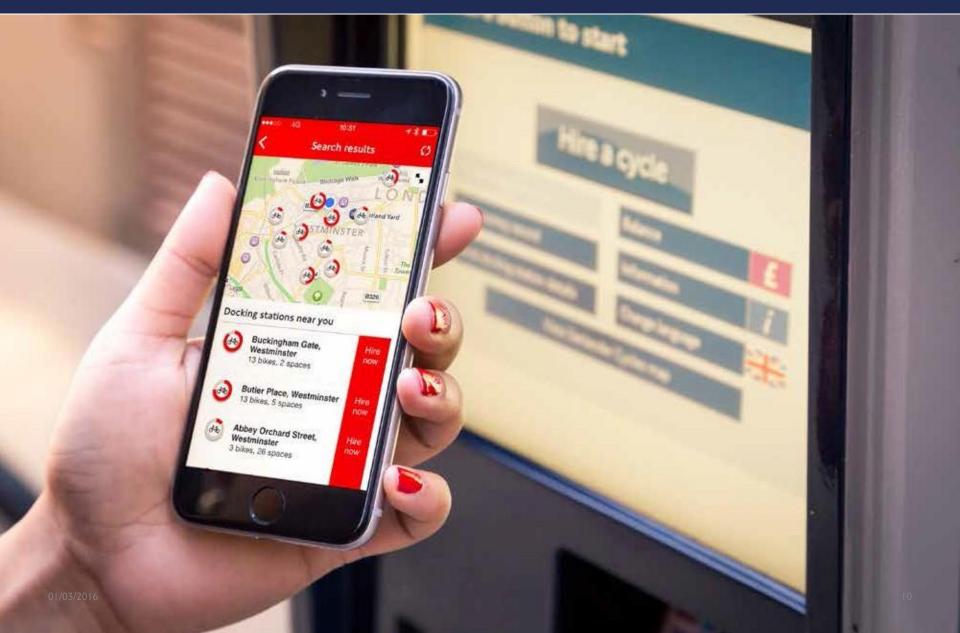


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TRUST

Opportunity to support customers even more







Customer Information Strategy Six principles of good customer information

One voice

Communicate as a 'joined up' organisation with a consistent tone (shared culture and vision)

"TfL can sometimes feel disjointed. The staff, the information, the technology."

Predictive

Know enough about customers and system to help predict and deliver what they need

"They know what I'm doing (based on my behaviour)
Can they use that and their knowledge of the system to push notifications to me?"

Human

Retain the human touch by showing empathy. Human can be delivered through digital (a synergy of both)

"I think it's really important for TfL not to lose the human element – when things go wrong, all you want is a human being to talk to."

Always on

Remain relevant and accessible to customers in a dynamic 24 hour environment

"Without TfL none of us would be able to get around London – they need to make sure they are providing accurate and timely information 24/7"

Helpful

Providing enough information for them to make their own journey decisions

"Don't just tell me my line is down, give me useful alternatives for how to get to my destination!"

For all customers

Remain relevant and accessible to customers in a dynamic 24 hour environment

"TfL needs to cater to the needs of all people – it can be hard to get the support and information you need if you use a wheelchair"



How this translates into the TfL Customer Information Strategy



Real Time Information and Innovation

We need to improve and update technology to deliver 'everyday excellence' for customers, focused on keeping customers informed and connected.



Customer Care

To make customers feel confident and cared for, delivering the Every Journey Matters principles:

- Every customer matters
- We let your personalities shine through
- We do everything we can
- We share what we know



Personalisation

Information from TfL that is based on customer behaviour, needs and habits, localised and personalised which concerns customers' specific journeys and that also provides actionable outcomes



Consistent Experience

We need to apply greater consistency across all areas



What we do already



Staff more visible



3.5 m followers on social media



Iconic print and signage



Mobile-first website, with increasing personalisation



Digital real time information



460 Apps powered by Open Data and unified API



CRM database 4m live contacts



Wi-Fi at 250 London Underground stations, Victoria Coach Station and 79 Overground stations

Examples of current action plan





Delivering on Gain Points



Service information consistent with actual network performance

TfL assesses line status performance based on the whole network performance, i.e. "There is a good service on all lines". However in reality, it could mean that due to localised incidents, customers can experience delays, while the network as a whole is performing well.



Proposed solution

This can be resolved by providing more localised information to customers via London Underground's Network Operations team. They will inform local station staff and our Twitter teams of any local disruptions so they can update customers in real time via announcements and dot matrix boards and via Twitter feeds for each line.

Current initiatives



Staff as the 'on the ground' support, providing specific and actionable information

It is essential that our employees on the ground have access to the latest information in real time. A key part of our fit for the future station programme has been to make sure they are equipped with iPhones and other devices with the latest apps.

Bus Station Trial

We are trialling a new process of delivering localised disruption information from CentreComm direct to bus station staff, using smart watches. Victoria and Stratford Interchange hubs have been selected as trial sites.









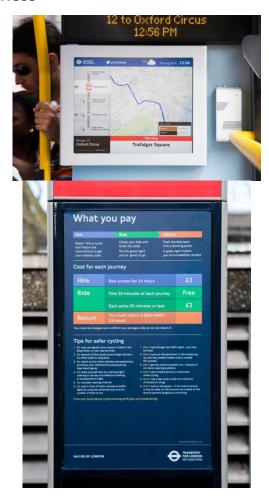


Current initiatives



Consistency across digital and printed information/signage

TfL's printed information and signage is iconic. E.g. the Harry Beck tube map is worldwide instantly recognisable However, digital information has developed in many different formats, depending on available technology and services











Current initiatives



Digital design standard

We are implementing a new digital standard to:

- **improve the** quality of information and promote trust in it, by providing consistency and integration and increase usability of information;
- future-proof a digital design standard concept, so that it remains relevant in the face of technological advancements in hardware and software.

The standard has been trialled on TfL Rail's 'Wonderwall' digital information screen at Manor Park and will be rolled out across TfL Rails entire Eastern Section as soon as the station upgrade work has been completed



Next steps





Next steps



What we still need to do

Customer care

- Agree a core set of principles for good customer service, based on our Every Journey Matters successes
- Pan-TfL customer service training to implement best practice pan-TfL
- Empowering staff to own the customer relationship, rewarding initiative

Consistent experience

- Common standards in digital and printed information/signage
- Consistent tone of voice used in customer information, from staff to print and digital
- Consistency in describing service levels for accessibility information and any gaps in the information that is available

Personalisation

- Personalised website
- Notifications
- · Fares and ticketing
- Single view of the customer

Real-time information

- Improve control room processes and tools to communicate information faster
- Enable local staff to provide localised information
- Increase type and number of information channels to customers and users
- Work towards a minimum standard of information provision at each stop/station
- Adopt multi-modal policy for all new digital displays